

Intelligent Aviation & Aerospace Solutions

# Oscar S. Garcia, MBA, ATP Chairman



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Website Oscar S. Garcia's Profile and IFG Introduction

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## InterFlight Global

Intelligent Aviation & Aerospace Solutions

Advisory
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Consulting

Air Transport General Aviation Aero Marine Commercial Space

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Since 1992





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#### Oscar Garcia Institutional Board Appointments

#### 2010-Present

Committee Member, Miami Dade Aviation Authority (MDAD) Commercial Aviation Project-Business Development Committees

2009 - Present

Expert Advisor, Educator and Scholar-Council Member Gerson Lehrman Group (GLG)

2008 - Present

Board Member, Embry-Riddle Aeronautical University Industry Advisory Board and Student Council Board to President and Board of Trustees

2008 - 2010

Committee Member, Space Florida Board of Directors- Business Development Committee

2008 - Present

Chairman, Aerospace Committee, Greater Miami Aviation Association

References:

Marc Henderson, President

Dan Sullivan, Immediate Past President

2006 - 2008

Board Member, Dade County Beacon Council Aviation Committee

2006 - 2008

Vice President Board Member, GMAA-Batchelor Aviation Scholarship Fund

References: John Batchelor, Principal, The Batchelor Foundation

2006 - 2007

President, Greater Miami Aviation Association

Private Sector Board appointments available upon request for client confidentiality



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#### Aeronautical-Aerospace Biography of Oscar Garcia

Oscar Garcia is the founding Partner, Chairman and CEO of InterFlight Global Corporation (IFG), an international boutique firm in business since 1992. At the firm, he serves clients as a Senior Consultant, Board Advisor and Project Leader in the areas of Private-Public; Economic Development, Strategic Planning, Financing, Sales and Marketing and also optimization of Aerospace Operations. His business experience ranges from funding start up ventures to designing joint ventures amongst large aerospace conglomerates. His expertise includes, but is not limited to the design, set up, growth and expansion of aerospace companies, their sales and support networks networks as well as their relevant support Public Boards and Committees.

Oscar holds a Bachelor's Degree in Aviation Science and Technology with an Aerospace Engineering specialization from San Diego State University, as well as a Masters Degree in Aviation and Aerospace Business Administration (MBA) from Embry-Riddle Aeronautical University. He holds FAA/JAR Airline Transport Pilot and Flight Instructor licenses as well as Instrument and Multi-Engine certificates with a total flight time of over 8,500 hours in a variety of aircraft and flight simulators.

Oscar serves on the Space Florida Board Advisory Committee, Beacon Council Aviation Committee Board and the Embry-Riddle Aeronautical University Business School Industrial Advisory Board. He is a past (2006-2007) President and current Chairman of the Aerospace Committee for the prestigious Greater Miami Aviation Association (GMAA) Board of Directors. The GMAA is today the dorsal spine of the aviation and aerospace industries socio-economic affairs in Southern Florida. Through IFG, Oscar is also a shareholder and former Managing Partner of aircraft lessor and former President of an FAA 135 charter airline. Oscar is affiliated with and is an active participant as a provider of consulting services for ICAO, strategic partner for IATA, Member of the National Business Aviation Association and other aerospace trade organizations with global reach.

In his relentless pursuit of air safety and regulatory compliance, Oscar has been an FAA Air Safety Counselor at the Flight Standards District Office level in Los Angeles and Miami since 1997 and actively engages in research studies with the FAA, NTSB and NASA.

Oscar Garcia's seventeen years of aviation experience reflect his global operational and managerial experience with InterFlight Global Corporation, Cathay Pacific Airways and American Eagle Airlines. He has served as Captain and First Officer as well as instructor pilot in aircraft ranging from the Fairchild Metroliner and Saab 340 to the Boeing 747-400 and 777-200/300.

Oscar's non-flying airline duties at Cathay Pacific include experience as a Flight Data Analyst, Flight Planning Analyst and Pilot Recruitment Officer within the airline's corporate structure from 1997 through 2002. In addition he was Chairman of the American Eagle - ALPA Professional Standards Committee at the DFW base from 1995-1997.

Oscar is affiliated and an active member of the International Civil aviation Organization (ICAO), the International Air Transport Association (IATA), Latin American Aerospace Association (ALA), Latin American Air Transport Association (ALTA) and others. He has acted as an expert witness on behalf of large aerospace corporations and he is a regular aerospace media commentator in Latin America.

Oscar is a well known media commentator, occasional consultant to audio visual media worldwide and panelist, speaker and Chairman of multiple global aviation and aerospace events.



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#### CV/Resumé Oscar S. Garcia. MBA. ATP

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#### Summary:

Executive qualifications and proven experience within aviation organizations and governing boards requiring proven ability in the areas of Senior Level Consulting, Management, Research, Sales, Marketing and Aircraft Operations in multi cultural environments

#### Experience:

- 19 years Business Management/Consulting Experience (1992-Present):
  - Strategic, operational, marketing and financial consulting and sales services
  - President and Managing Partner of an FAA 135 seaplane airline and leasing companies
  - Specialized in the US-Spain and US-Latin America Airline markets
  - 16 years as the Founding Partner/Chairman of InterFlight Global Corporation (1992-Present)
  - 13 Years Airline Pilot Experience (1991-2002)
  - 6 Years Cathay Pacific Airways (10/97-09/2002), First Officer/Relief Commander.
     Worldwide Passenger Scheduled Flight Operations
  - 7 Years American Airlines/ American Eagle (4/91-09/97), Captain, First Officer. United States Domestic Scheduled Operations
- 7 Years Airline Operations and Management Experience (1997-2002):
  - (1999-2002) Cathay Pacific Airways, Corporate Safety, Flight Data Analyst, B747-400, B777
  - (2000-2001) Cathay Pacific Airways, Airline Planning, Planning Analyst, International Route Projects
  - (1998-1999) Cathay Pacific Airways, Pilot Recruitment and Selection Project
  - (1996-1997) American Eagle/ALPA, Professional Standards, Chairman DFW Base

#### Qualifications:

- MBA, Embry-Riddle Aeronautical University, 2002
- B.S. in Applied Science, specialization in Aviation Technology and Aerospace Engineering, Thomas Edison State College/San Diego State University, 1995
- FAA Airline Transport Pilot License, rated on B747-400, B777 200/300 and SF340B aircraft and flight experience in a variety of simulators and general aviation aircraft
- Greater Miami Aviation Association (GMAA), Board Director-Committee Chair (2004-Present)
- Space Florida, Business Development Advisory Committee to the Board (2006-Present)
- Embry-Riddle Aeronautical University, Industry Advisory Board, College of Business, Alumni Advisory Board to the President and Trustees (2007-Present)
- FAA Flight Safety Counselor (1997-Present), at Los Angeles (1997-2002) and Miami (2002-Present) Flight Standards District Offices

#### **Executive Skills:**

- Fluent in Spanish, conversational French
- Multi-Cultural working skills; interpersonal, negotiation, communications, presentation and team management



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#### Oscar S. Garcia, Expertise Areas

#### **Commercial Space**



- Project/Program research, strategic and business development
- Public-Private civic and economic development
- · Suborbital Vehicles technology research, development and funding
- Commercial aerospace ports, experimental and point to point transportation infrastructure
- · Infrastructure and support equipment development and funding
- Commercial Space commerce chain Finance, Insurance and Legal reviews

#### **Air Transport**



- Project/Program research and business development
- Airlines
- Airports
- Special Mission Airliners and Operators
- Government Agencies
- Finance, Insurance and Legal reviews

#### General, Corporate, Private and Special Mission



- · Aircraft design and manufacturing programs research and business development
- Very Light Jets
- Special Mission Aircraft and Operators
- Finance, Insurance and Legal reviews

#### **Aero Marine**



- Aircraft design and manufacturing programs research and business development
- Turbine powered, composite, Next Gen seaplanes and amphibian aircraft
- Economic development, financial and regulatory issues expert support
- Academic, operational, training and logistics support



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#### **About InterFlight Global**

InterFlight Global ("IFG") is one of the world's leading Commercial Aviation and Aerospace advisory and consulting firms. Since 1992, Oscar S. Garcia and selected IFG principals have been involved in most sectors of the aviation and aerospace industries as advisors and consultants to shareholders, senior executives, government institutions, civic foundations and investors. IFG provides its clients with expertise tailored to their specific business needs from its downtown Miami headquarters and its affiliated regional offices worldwide. IFG provides solutions that combine a true global perspective with a detailed local outlook.

IFG's client book encompasses a wide array of businesses and sources of capital – including but not limited to, public transportation departments, investment banks, high net worth individuals and families, airlines and aircraft manufacturers.

IFG's vision is to effectively achieve all that is possible when aviation and aerospace enterprises are expertly, independently, objectively advised and counseled.

IFG's mission is to provide its clients with superior value-adding business solutions involving all aspects of the commercial aviation and aerospace industries and their chains of commerce.

#### InterFlight Global World Presence





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#### **IFG Clients Sample List**







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